



## The ADM Dairy Solutions® Value Proposition

### Maximizing Milk Margin

- Highly trained and skilled commercial dairy specialists
- Customized ration balancing software based on research validated database
- Research-based nutritional recommendations
- Stringent quality assurance
- Proprietary specialty ingredients to enhance performance and profitability
- Feed risk management

### Optimizing Health and Reproduction

- Proprietary specialty ingredients
- Situational based dry and transition cow programs
- Better fresh cow health and reproduction
- Meeting nutritional needs throughout lactation
- Revolutionary heat stress reduction program

### Achieving Sustainability

- Optimally balanced diets to minimize excess nutrient excretion
- Proprietary ADM natural solutions to optimize efficient animal performance
- Diverse resources
- Ongoing investment in facilities, research and development

### Services Available

- Diverse portfolio of nutritional and animal health programs for all phases of dairy production
- On-farm herd consultation
- RationFlex Lactation Solutions<sup>SM</sup> farm-specific formulation
- Feed risk management programs
- Commodity procurement program
- Consultant services

### ADM Proprietary Technologies

- Enertia® Rumen Bypass Fat
- CitriStim®
- Thermal Care™
- RumeNext®-Dairy
- Prospanse® Yeast
- Sweet Unique™ Calf Feeds (cold pellet technology)

Design 1682E-0418